

SIGMA NU EXPANSION

“In my opinion, the Sigma Nu Fraternity has the premier model for expansion to be emulated by all fraternal organizations.”

— Jonathan Sanders, Assistant Director
of Greek Life, Louisiana State University



Sigma Nu Expansion

Expansion is the process of establishing a Sigma Nu colony, or provisional chapter, at a college/university campus.

As a colony progresses toward becoming a fully functioning chapter of Sigma Nu, they must prepare and submit a petition documenting their achievements. The petition must be approved by the Office of the Executive Director and, subsequently, the High Council (board of directors), and finally ratified by all collegiate chapters. Once approved, the colony is granted a charter to operate as a Sigma Nu chapter and is formally installed.

Our goal is for colonies to charter one year from the time they are colonized.

Sigma Nu's expansion motto is "Building Rock Chapters." The Rock Chapter is a distinguished award recognizing Sigma Nu's finest chapters nationwide. The intent of our expansion program on every campus is to lay the strong foundation upon which a Rock Chapter can be built.

Our philosophy is that building a lasting partnership between university/college administration, local Sigma Nu alumni, and our General Fraternity staff will create the greatest potential for building a successful chapter and a positive student experience. To that end, Sigma Nu is committed to building strong partnerships on every expansion venture.

The Sigma Nu Expansion Program is divided into four phases, each taking place during a specific timeframe and focusing on specific components, goals and objectives. Each of these phases is included in this overview.

PHASE I: COLONIZATION PREPARATION

Timeline: Three Months – One Year or more prior to colonization

Key Components:

- Forming Partnerships
- Learning the Campus
- Alumni Development
- Creating a Project Plan

Successful expansion begins with superior planning and advance preparation. This preparation includes the formation of strong partnerships with the host institution, the long-term development of a strong alumni foundation, the familiarization with campus culture and Greek community, and the creation of a comprehensive project plan. Phase I of Sigma Nu Expansion encompasses all of these areas.

PHASE II: ON-SITE COLONIZATION EFFORT

Timeline: One Academic Term on Campus

Key Components:

- Base of Operations
- Colony Training
- Recruitment
- Alumni Involvement

Phase II of Sigma Nu Expansion is the actual on-site effort. Sigma Nu dedicates one member of our professional expansion team to campus for an entire academic term. This begins with a four to six week intensive recruitment effort and the establishment of a colony, followed by our comprehensive colony training program, with an emphasis on involving and engaging alumni throughout the process.

PHASE III: ONGOING DEVELOPMENT AND CHARTERING

Timeline: One Year Following colonization

Key Components:

- Regular Communication
- Colony Development Visits
- Alumni Involvement
- Chartering and Installation

One full semester on campus

Comprehensive colony training

Committed alumni support

"[The approach of meeting with] the Greek Life office and our IFC executive board ... was appreciated by our IFC officers. They felt they were a part of the process as opposed to another fraternity just 'magically' appearing on campus."

– Jonathan Elder,
Coordinator of Student Organizations & Greek Life,
Stephen F. Austin State University

During Phase III of Sigma Nu Expansion, following the completion of the on-site effort, the project manager maintains regular communication with colony and alumni leadership. Keeping alumni engaged with the colony is a primary focus, as well as creating long-term consistency and sustainability. A staff member will visit campus at least once a semester to work with the colony to develop their petition and charter.

PHASE IV: THE ROAD TO ROCK CHAPTER

Timeline: The Year Immediately Following Chartering and Beyond

Key Components:

- Chartering
- Colony to Chapter Transition
- Leadership Consultant Transition
- The Pursuit of Excellence and Rock Chapter

Phase IV of Sigma Nu Expansion focuses on the transition from a colony and the road to becoming a Rock Chapter. Throughout installation weekend the colony is encouraged to shift their focus to the future, and a formal transition meeting with colony leadership takes place immediately after chartering. The following term the colony begins working with their new Leadership Consultant, while also transitioning into the Pursuit of Excellence Program, which outlines the criteria for becoming a Rock Chapter.

It is through this expansion process that Sigma Nu Fraternity works to bring true value to campus. Ranging from our staff offering workshops and assistance to other chapters, to creating a new organization that will raise the bar for the community, the overall goal for a Sigma Nu expansion project is to build a strong chapter within the current community.

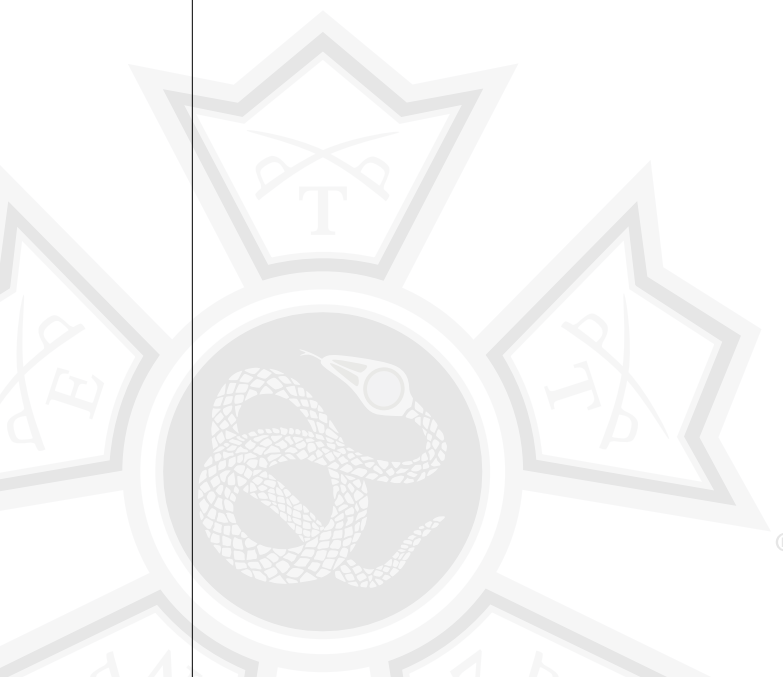
More detailed information about Sigma Nu Expansion can be found in the following pages.



Sigma Nu's expansion motto is "Building Rock Chapters." Pictured here is a two-ton piece of the original limestone where our founding took place. It was set outside our headquarters building at the Fraternity's centennial in 1969.

A headquarters staff member will serve as "project manager" and be present on campus for the

**entire
colonization
semester.**



Local Alumni Training & Support

Sigma Nu's Expansion takes a comprehensive approach toward alumni recruitment, training and development. All of the resources referenced can be found in the appendix section.

The key alumni component in a colonization is the Alumni Advisory Board, or AAB. The purpose of the AAB is to advise, guide, and mentor the collegiate members and officers of a newly established colony. This high-performing team of advisors works to build an organizational culture of success and long-term continuity, providing ongoing support to the collegiate members.

A detailed description of the Sigma Nu AAB, including roles and responsibilities, positions, timeline, and training syllabus can be found in the Introduction to the AAB, which is included in the appendix of this proposal.

The AAB Chairman, a key position, serves a critical role in recruiting and training the AAB, as well as managing the group throughout the colonization process. The AAB Chairman's Guide is a comprehensive training manual that covers a broad range of topics including the role of the chairman, his specific duties and responsibilities, step-by-step guidelines for AAB recruitment and training, tips on managing the team and more.

Once the AAB has been assembled, training begins, which is broken into five manageable sections and scheduled to meet the needs of the alumni volunteers.

The AAB Chairman and Sigma Nu staff facilitate each of these sessions, which are completed prior to colonization. Every AAB member is provided with our general AAB training resource, the AAB Manual.

From the outset, the AAB is involved in the establishment of every Sigma Nu colony. AAB members are encouraged to meet and partner with the host institution and Greek Life officials, participate in available university training opportunities, provide referrals, participate in recruitment activities and practice their advising skills leading up to colonization.

Once the colony is established, the AAB members begin to attend colony meetings and activities, advise their respective colony officers, participate in committee meetings and share their experiences with the rest of the AAB.

Long-term development of the AAB is a key focus as well, with meetings and activities designed to prepare the AAB for success once the Sigma Nu staff leaves campus.

In addition to the AAB, the highest level of success in any colonization will encompass the development of a broader alumni foundation. We encourage and work with our alumni leaders to establish (or strengthen) an alumni chapter, club, and/or house corporation, to serve functions such as publishing a regular newsletter, updating and maintaining an alumni database, maintaining a communication system, hosting regular alumni events and reunions, establishing a scholarship, fundraising and more. We provide An Alumni Guide to Bringing Your Chapter Back, which covers all of these topics.

“The Sigma Nu alumni in Tennessee are enthusiastic about the opportunity to expand our brotherhood in Chattanooga. We believe the addition of a new chapter at The University of Tennessee - Chattanooga will allow for existing Tennessee alumni to support and develop the ethical leaders our society needs both in the present and the future.”

– Matt Dolson (South Florida alumnus) Division Commander Mid-South Alpha

ALUMNI ADVISORY BOARD TRAINING SESSIONS:

- Part I: Welcome and Introductions
- Part II: Working with the AAB
- Part III: Working with the Colony
- Part IV: Working with your Officer
- Part V: Bringing it Home—Preparing to Advise the Colony

General Fraternity Support

Sigma Nu is fully committed to every colonization project.

We have a full team of Leadership Consultants as well as a dedicated number of Expansion and Recruitment Consultants. Including the consultant staff, Sigma Nu maintains a full-time professional team of over 30 employees, organized into departments for Operations, Risk Reduction, Education, Alumni, Communications and Administration.

COLONIZATION SEMESTER

- 1 staff “project manager” will be present on campus for the entire colonization semester
- Additional staff support during 3-6 weeks of the recruitment process
- Alumni Advisory Board involvement and relationship building
- All costs associated with recruitment and training of new members

REMAINDER OF COLONIZATION PROCESS

- Consistent communication and involvement with the colony from the expansion project manager and Alumni Advisory Board
- One Colony Development Visit the semester following colonization
- Additional staff support on the petitioning and chartering process
- Two visits a year from a Leadership Consultant following the colonization semester

AFTER CHARTERING

- Chapter fully transitions to Sigma Nu’s Chapter Consultation and Support Program
- One consultation each semester

In addition to our on-site colonization effort and ongoing personnel resources, the Sigma Nu colony will have complete access to the abundance of educational, leadership, brotherhood and developmental resources the Fraternity offers.

Colony Recruitment & Member Selection

The most important single success factor in establishing a strong chapter is recruiting and retaining a sufficient number of quality members.

Sigma Nu seeks exceptional individuals for membership. Some of the traits we evaluate are academics, leadership skills and experience, involvement, personality, and character. Prior to selecting any member, we ask ourselves, “What does this person bring to the table?”

During colonization we require a minimum GPA, which is set equal to the All-Men’s average, for prospective new members. We will work with campus officials to determine the eligibility of each prospective member based on GPA before offering invitations to join.

Our staff will get to know each prospective member personally through one-on-one meetings, determining if he is the right man for Sigma Nu. We will discuss the values and purpose of Sigma Nu, the concept of building a Rock Chapter, who we are looking for to become founding fathers, and clearly explain the expectations of membership, financial obligations and time commitment.

“There was a strong focus placed on alumni [recruitment and development], which will ensure positive role modeling and support for the undergraduate men.”

– Sonja Jensen,
Director of Greek Life,
Colorado State University

“Their on-site staff member held retreats (for members and alumni), and helped move the level of personal and leadership development along so that the colony would be able to function and operate at a very high level all on their own.”

– Sonja Jensen,
Director of Greek Life,
Colorado State University

The men selected for membership are extended a formal invitation to join the Fraternity. After the recruitment phase is complete, the new members are initiated as Sigma Nu candidates and recognized as a colony.

Below is an outline of Sigma Nu's on-site recruitment program:

MARKETING

- Campus newspaper ads
- Facebook ads
- Flyers/posters/banners
- Mailings
- Residence halls
- Student Union
- Other marketing opportunities

GENERATING NAMES OF POTENTIAL NEW MEMBERS

- Partnering with the Greek Life office to identify potential new members
- Seeking referrals from faculty and staff
- Attending sorority meetings requesting names of friends and acquaintances
- Partnering with key student organizations to share the Sigma Nu opportunity
- Seeking referrals from local and national alumni
- Meeting potential new members on campus by attending activities, dining, tabling at common areas, and being present and visible
- Pursuing other opportunities to gather names of potential new members
- Working with local chapters and regional alumni to gather referrals. This also serves as the beginnings of having the new colony integrated with local chapters
- Offering scholarships for male students based on merit
- Seeking referrals from the men that accept bids to get them engaged in the recruitment process

COMMUNICATING WITH POTENTIAL NEW MEMBERS

- Communicating and meeting with potential new members
- Individual and group email messages
- Phone calls and text messages
- Facebook activity
- Scheduling one-on-one meetings
- Follow-up communication

INTEREST MEETINGS & RECRUITMENT ACTIVITIES

- Group meetings and activities for interested potential new members
- Interest meetings follow a consistent format including icebreakers, general information, and a question and answer period
- Recruitment activities such as meal functions, sports activities, or other events (without alcohol) where interested students and our staff can meet and get to know each other

BID EXTENTION

- Inviting prospective members to join
- Clearly explaining the expectations, obligations, and commitment required
- Extending formal invitations
- Accepting commitments, providing basic instructions for next steps, and getting new members involved in the recruitment process

“Their marketing efforts stemmed from these relationships and in turn they were able to recruit men on our campus that were involved student leaders who made great additions to our current Greek population.”

– Jenny Levering,
**Assistant Dean of Students,
 Fraternity and Sorority Life,
 University of North Carolina –
 Chapel Hill**



Colony Academic Expectations

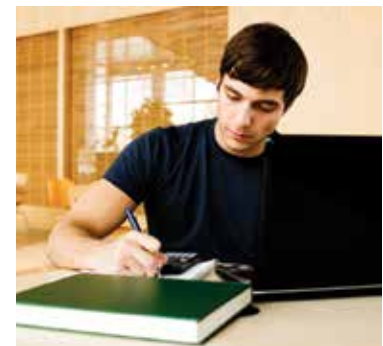
Academic success is a key component in Sigma Nu's expansion program. During colonization, Sigma Nu will require **a minimum GPA equal to the campus All-Men's GPA, or the institutions minimum requirement, whichever is higher.**

During the recruitment process we will clearly explain the academic expectations and emphasize that our members are students first and Fraternity members second. We will work with campus officials to determine the eligibility of each prospective member based on GPA before offering invitations to join.

Officer elections occur soon after recruitment is completed and a Scholarship Chairman is elected. Working with his committee, and with guidance from staff and advisors, this chairman is responsible for creating a comprehensive scholarship program. Components of this plan include:

- **Establishing academic standards including, but not limited to:**
 - Minimum GPA for new members
 - Minimum GPA to remain in good standing with the colony
 - Minimum GPA to be elected to and hold office
- **Connecting members with campus academic resources and scholarship opportunities**
- **A program of incentives and awards for candidates who excel academically**
- **Plans for the colony to attain and/or maintain a semester average at or above the local all-fraternity and all-men's GPAs**
- **An assistance program for members falling below the minimum GPA to remain in good standing with the colony**

Emphasis on academic excellence continues throughout the colony training program with all members required to attend study hours. Additional resources provided by Sigma Nu can be found through the Scholarship Chairman's officer resource page on www.sigmanu.org/scholarshipchairman. Our staff also works with campus officials to plan a workshop on academic success.



Study hours are required during the colonization term.

Colony Training

Sigma Nu's Colony Training Program teaches colonies the history and heritage, the values and principles, and what it really means to be a Sigma Nu. We build a sense of pride in our Fraternity.

Equally important, however, is "how to do" fraternity. Colonies learn the officer positions and responsibilities of the collegiate chapter, the theory and practical application of the committee infrastructure, the democratic process, internal chapter governance, accountability, and chapter operations.

Sigma Nu colonies learn how to be great chapters. Our training program is outlined below:

ORIENTATION

The program begins with an introduction to the process of starting a fraternity. Members are given their educational materials and a schedule of meetings and training sessions. We discuss what it means to be a fraternity, review the basic expectations of the NIC, introduce the LEAD Program and other training curriculum, and set expectations for each other. Members set personal goals for the semester, discuss upcoming activities, and get ready to start a fraternity.



All-Men's Average

The minimum GPA for prospective new members or the institutional standard, whichever is higher.

ACADEMIC SUCCESS

Strong emphasis is placed on academic success throughout the colony training program.

- **Academic success workshop:** Partnering with campus professionals to provide an academic success workshop for the colony.
- **Academic resources:** Working with faculty and staff to identify academic resources and make them available to the colony.
- **Study hours:** Study hours are required during the colonization term.

INFRASTRUCTURE

Colony business is conducted through the work of an officer and committee system, a primary focus of the training curriculum:

- **Officer elections:** The colony elects its own officers, facilitated by our staff. Each candidate for office is required to familiarize himself with the duties and responsibilities of the position to be eligible. Elections take place over the course of two meetings.
- **Officer training:** Elected officers are provided with materials and resources and are individually trained by our staff, with ongoing one-on-one coaching throughout the term. Alumni advisors are engaged in the training process.
- **Committee appointments:** After elections and officer training, officers select their committees, which are approved by the colony.
- **Committee meetings:** Once approved, committees agree on a meeting schedule for the semester, establish expectations, and set goals. Each committee is responsible for creating a plan for their area of operations that is to be approved by the colony. Staff and alumni attend committee meetings throughout the term.
- **Executive Committee:** The Executive Committee serves several roles: setting the agenda for colony meetings, reviewing committee plans and discussing important colony issues.
- **Colony meetings:** Formal colony meeting is the venue where the entire colony is informed. Election of new candidates, officer elections, business items, officer and committee reports and announcements take place during colony meeting. Open discussion is limited.
- **Colony programs and calendar:** The training program will culminate with the approval of the colony's programs and calendar for the following term. This will be the compilation of each committee's approved plan, integrated with the institution's academic and Greek life calendars and any other pertinent information. Essentially, the colony should have the entire upcoming term planned out prior to the end of the current term, complete with the entire needed infrastructure. This calendar will be created by the Executive Committee and approved by the colony.
- **Alumni/Officer meeting:** The colony will hold a meeting with the Alumni Advisory Board before the end of the term to make sure both groups are synced for the upcoming term and have joint plans for ensuring the colony's success.

COLONY TRAINING SESSIONS

Sigma Nu's LEAD Program is at the core of colony training. The following LEAD sessions are conducted during the colonization term:

- **LEAD Phase I**
 - Orientation
 - Session 1: Fraternity
 - Session 2: History
 - Session 3: Leadership and Working in Groups
 - Session 4: International Organization and Chapter Operations
 - Session 5: Risk Reduction
 - Session 6: Values & Ethics
 - Session 11: Community Service
 - Session 12: Time Management

Our Colony Training Program teaches colonies the history and heritage, the values and principles ... Equally important, however, is "how to do" fraternity.



Team building and brotherhood are important parts of colony training.

- **LEAD Phase II**
 - Session 2: The Leadership Challenge
- **All Chapter LEAD**
 - All-Chapter LEAD, Module A: Session 2: Etiquette
 - All-Chapter LEAD, Module A: Session 3: Scholarship
 - All-Chapter LEAD, Module B: Session 3: Effective Meetings

INVOLVEMENT

We encourage the colony and its members to engage the surrounding community, including:

- IFC representation
- Greek activities such as Greek Week
- Philanthropy and service functions
- Fundraisers
- Intramural athletics
- Student government
- Membership in other student organizations
- Community activities

BROTHERHOOD

Relationship building and brotherhood are integral parts of fraternity life. This is reflected in colony training through the following:

- **Colony retreat**
 - Ropes course or other teambuilding activity
 - LEAD, Phase I, Session 3: Leadership and Working in Groups
 - The Unity Circle
 - Brotherhood and teambuilding activities
- **Colony social functions**
 - Meal functions
 - Colony-planned social activities

VISION AND STRATEGIC PLANNING

Culminating the colony training program, our staff facilitates several sessions for the colony to create a vision for their fraternity:

- **Built to Last:** What is it going to take to build a lasting organization? Longevity and sustainability.
- **Vision:** Creating a vision for what we want to be as a fraternity.
- **Strategic Planning:** A follow-up to the vision we create, creating a strategic plan for how to achieve our vision.

ADDITIONAL TRAINING

- **The Petition:** What it takes to learn the charter, and who is responsible for what.
- **Website Training:** Covering how to use the colony website to its full potential.
- **Professionalism:** A discussion and advice on how to act in a professional setting and what are some of the 'dos' and 'don'ts.'
- **Recruitment:** This will first take form of a chapter recruitment meeting and will be followed by a recruitment skills workshop for the colony. There will also be training with the Recruitment Committee, which will begin creating the colony's year-round recruitment plan.
- **LEAD:** The LEAD Program will be reviewed to ensure the colony understands what it takes to create a high-quality program.
- **GreekLifeEdu:** The colony will go through the award-winning GreekLifeEdu Program, which covers the topics of alcohol, hazing and sexual assault.
- **Colony Plans:** Every colony member will understand all of the programs and infrastructure items that will need to be created prior to the end of their (re)colonization term.
- **Alumni Advisory Board:** The Alumni Advisory Board (AAB), serves to ensure long-term success of the colony, so the new men are educated on what to expect and what is expected from them and from the alumni.

“Not only was the onsite consultant a wealth of knowledge for the potential new members but in turn proved to be a valuable member of the Office of Student Engagement. From reviewing applications for Fraternity and Sorority Life awards to presenting educational sessions for Order of Omega and some of the chapters, he has become an honorary member of our staff.”

– **Andrea Weber, Assistant Director of Student Engagement for Fraternity and Sorority Life, Missouri State University**

- **Finance:** Financial obligations are explained to make sure everyone in the colony understands their expectations.
- **Anti-Hazing:** As the only fraternity founded in direct opposition to hazing, the colony training program places special emphasis on making sure the colony understands what hazing is and how they can help work to eradicate it from their campus.
- **Conflict and Conflict Management:** As most everyone in the colony is new to fraternity and each other, they are trained on how to work with and through conflict in order to create a high performing team.
- **The Law of Sigma Nu Fraternity, Inc.:** The colony will learn about the details of the Fraternity's laws and the specific language for being a member and becoming a chapter.
- **Mock Consultation:** A mock leadership consultation will be held during the term to train the colony on how to maximize the effectiveness of a leadership consultation visit.



Colony training sessions are led by the on-campus headquarters staff member.

Chartering Criteria



In accordance with our Expansion Department's motto, "Building Rock Chapters," our colonies are required to meet the same criteria that our chapters must obtain in order to be awarded the fraternity's highest distinction for a chapter, the Rock Chapter Award. This criteria is part of the Pursuit of Excellence Program, which evaluates "excellence" across all categories of operations.

Using the Pursuit of Excellence as a framework for the Chartering Criteria facilitates the transition from colony to chapter and builds a culture that expects excellence.

The General Fraternity works to assist each colony to complete these criteria by the eighteenth month of colonization.

"As a university staff member who is dealing with expansions on a variety of levels, at UNC our community is looking for an organized national organization, that has a "plan", that will provide constant and continual support, and that will educate the new colony members on what it truly means to be Greek. The Sigma Nu expansion program does all of this."

**- Jenny Levering,
Assistant Dean of Students,
Fraternity and Sorority Life,
University of North Carolina -
Chapel Hill**

From Colony to Chapter

CHARTERING AND THE ROAD TO ROCK CHAPTER

After their petition is approved by the High Council, the colony hosts a chartering ceremony with a weekend of activities. These include an installation banquet and formal initiation with staff, alumni, representatives of the High Council, and presentation of the chapter charter.

The Sigma Nu expansion program focuses on the transition from colony to chapter throughout installation weekend. Our staff holds a formal transition meeting with alumni and colony leadership immediately after chartering.

COLONY TO CHAPTER TRANSITION

The following areas are covered in the colony-to-chapter transition:

- **Vision and Goals:** Staying focused on the long-term vision established as a colony and making adjustments to goals accordingly.
- **Becoming a Rock Chapter:** Keeping the big picture in mind ... to become a Rock Chapter.
- **The Pursuit of Excellence:** Making the transition from working on a petition to working within the Pursuit of Excellence Program.
- **Keeping the Team Involved:** Staying engaged with alumni and campus advisors, General Fraternity staff, IFC and other partners.
- **Finances:** Preparing for changes in financial obligations as a chartered chapter (this begins prior to chartering).
- **Reporting:** Learning new procedures for electronic membership reporting.
- **Candidate Education:** Reviewing the candidate education program to ensure it remains strictly non-hazing.
- **Using the Ritual:** Learning Sigma Nu's Ritual and understanding how to use it properly.
- **Your Leadership Consultant:** Working with new General Fraternity staff contact.
- **Conclaves:** Voting at the national convention and representing the chapter well.

Using the Pursuit of Excellence as a framework for the Chartering Criteria facilitates the transition from colony to chapter and builds a culture that expects excellence.



Recent Expansion History

(Re)colonized	Institution	Chapter Designation	Chartered
Spring 2001	Albion College	Gamma Gamma	Spring 2003
	Lynchburg College	Mu Chi	Spring 2003
Fall 2001	Longwood University	Mu Phi	Spring 2003
	Eastern Kentucky University	Theta Theta	Fall 2003
Spring 2002	Bowling Green State University	Epsilon Chi	Spring 2006
Fall 2002	Butler University	Epsilon Mu	Fall 2002
Spring 2003	University of Central Florida	Mu Psi	Fall 2005
Fall 2003	Louisiana State University Shreveport	N/A	Discontinued
Spring 2004	University of Arkansas	Gamma Upsilon	Fall 2005
	Arizona State University	Zeta Upsilon	Fall 2005
Fall 2004	California State University, Northridge	Iota Upsilon	Fall 2008
	University of Florida	Epsilon Zeta	Spring 2007
Spring 2005	University of Florida	Epsilon Zeta	Spring 2007
Fall 2005	Metropolitan State College of Denver	N/A	Discontinued
Spring 2006	University of North Carolina	Psi	Spring 2007
Fall 2006	Northern Illinois University	Theta Eta	Spring 2008
	Vanderbilt University	Sigma	Spring 2008
Spring 2007	Mississippi State University	Iota Gamma	Fall 2009
	Louisiana State University	Phi	Spring 2008
	University of Arkansas, Fort Smith	Nu Alpha	Fall 2008
Fall 2007	University of Kansas	Nu	Fall 2008
	Virginia Wesleyan College	Iota Beta	Fall 2009
	William Jewell College	Beta Xi	Discontinued
Spring 2008	University of California, Davis	Zeta Xi	Spring 2009
	Stephen F. Austin State University	Mu Upsilon	Spring 2009
	Pennsylvania College of Technology	Nu Gamma	Fall 2011
Fall 2008	Middle Tennessee State University	Theta Iota	Fall 2008
	North Carolina State University	Beta Tau	Fall 2009
	Georgia Southern University	Theta Kappa	Spring 2010
	Colorado State University	Delta Rho	Spring 2012
Spring 2009	Huntingdon College	Nu Beta	Spring 2010
	University of Oregon	Gamma Zeta	Spring 2010
Fall 2009	Duquesne University	Kappa Delta	Spring 2012
	University of Delaware	Delta Kappa	Fall 2011
	Washington State University	Delta Iota	Fall 2010
Spring 2010	Iowa State University	N/A	Discontinued
	Clemson University	Theta Zeta	Spring 2010
	University of Louisiana at Lafayette	Eta Nu	Fall 2011
Fall 2010	Missouri State University	Theta Sigma	Spring 2012
	Western Carolina University	Kappa Phi	Discontinued
Spring 2011	Montana State University	Zeta Nu	Colony
	Rochester Institute of Technology	Mu Zeta	Fall 2012
Fall 2011	University of California, Santa Barbara	Kappa Eta	Spring 2014
	West Virginia University	Gamma Pi	Fall 2012
Spring 2012	University of Houston	Zeta Chi	Spring 2013
Fall 2012	Appalachian State University	Kappa Epsilon	Spring 2013
	University of Oklahoma	Delta Epsilon	Colony
Spring 2013	University of North Texas	Zeta Omicron	Colony
	Northwestern University	Gamma Beta	Fall 2013
Fall 2013	University of Kentucky	Gamma Iota	Colony
	University of Wyoming	Epsilon Delta	Colony

Using the Pursuit of Excellence as a framework for the Chartering Criteria facilitates the transition from colony to chapter and builds a culture that expects excellence.

Financial Obligations for Colonies

The following information summarizes and provides descriptions for each of the financial obligations of colonies to Sigma Nu Fraternity, Inc.

SUMMARY OF ASSESSMENTS AND FEES 2013-2014

Individual Fees:	
Candidate Fee	\$90 per man, one time fee
Initiation Fee	\$220 per man, one time fee
Colony Dues	\$125 per man, per year
Risk Management Assessment	\$210 to \$365 per man, per year
Chapter Fees:	
Conclave Fee	\$2,500 per colony, per year

CANDIDATE FEE

The Candidate Fee is \$90.00 per new candidate for chapters and colonies. Candidate Fees pay for the cost of the candidate pin, creation and maintenance of a candidate's membership record with Sigma Nu Fraternity, Inc., as well as a percentage of the costs related to the educational programs available to candidates and chapters/colonies.

INITIATION FEE*

The Initiation Fee is \$220.00 per new initiate. Initiation Fees pay for the costs associated with membership materials (badge, membership card and certificate), management of an individual's membership record with Sigma Nu Fraternity, Inc., as well as a percentage of the continuing education programs and services provided to Sigma Nu members and chapters.

*Colonies do not pay initiation fees until chartering.

COLONY DUES

Colony Dues are \$125.00 per colony member, per year. Colony Dues pay for general costs related to the implementation and management of the various services and programs provided by Sigma Nu Fraternity, Inc. for chapters and colonies.

CONCLAVE FEE

Conclave Fee is \$2,500.00 per chapter/colony per year. The conclave fee covers the registration and lodging for two delegates for Grand Chapter in even numbered years, as well as the cost of one delegate to College of Chapters, held annually in January.

RISK MANAGEMENT ASSESSMENT

Colonies are not charged the Risk Management Assessment until their fourth semester of operation, but are still covered under the Fraternity's general liability insurance until that time. Colonies are encouraged to budget for the RMA during their first three semesters for the purpose of building a savings account and to be accustomed to collecting sufficient funds following chartering.

APPENDIX

Please contact a member of the General Fraternity staff at headquarters@sigmanu.org to obtain the document password.

GENERAL

The Law of Sigma Nu Fraternity, Inc.....	www.sigmanu.org/thelaw
Sigma Nu's Strategic Plan.....	www.sigmanu.org/strategicplan
Chapter Listing.....	www.sigmanu.org/chapterlisting
History.....	www.sigmanu.org/history
Famous Members of Sigma Nu.....	www.sigmanu.org/famousalumni
<i>The Delta of Sigma Nu</i>	www.sigmanu.org/publications

EXPANSION

All Expansion Resources.....	www.sigmanu.org/expansionresources
Chartering Criteria.....	www.sigmanu.org/charteringcriteria
Expansion Resources for Alumni	
AAB Chairman's Guide.....	www.sigmanu.org/aabchairman
Introduction to the AAB.....	www.sigmanu.org/aab
AAB Manual.....	www.sigmanu.org/aabmanual
An Alumni Guide to Bringing Your Chapter Back.....	www.sigmanu.org/bringyourchapterback

PROGRAMS

The Pursuit of Excellence.....	www.sigmanu.org/pep
Sigma Nu's LEAD Program.....	www.sigmanu.org/lead
Sigma Nu's Helping Hand Initiative.....	www.sigmanu.org/helpinghand
Values-Based Recruitment.....	www.sigmanu.org/vbr

CONCLAVES

Grand Chapter.....	www.sigmanu.org/grandchapter
College of Chapters.....	www.sigmanu.org/collegeofchapters
Sigma Nu Institute.....	www.sigmanu.org/institutue

CHAPTER SUPPORT

Chapter Consultation and Support Program.....	www.sigmanu.org/lcp
Officer Resources.....	www.sigmanu.org/officerresources
Best Practices Library.....	www.sigmanu.org/bestpractices

RISK REDUCTION

Risk Reduction Policy and Guidelines.....	www.sigmanu.org/rrpg
Sigma Nu's Anti-Hazing Initiative.....	www.sigmanu.org/antihazing
#40Answers Campaign.....	www.sigmanu.org/40answers
Don't Play Doctor.....	www.sigmanu.org/dontplaydoctor
Fraternity of Men, Not Boys newsletter.....	www.sigmanu.org/publications/risk_reduction.php
Response Ability.....	www.sigmanu.org/responseability
"We Have A Situation".....	www.sigmanu.org/wehaveasituation

SOCIAL MEDIA

Blog.....	www.sigmanu.org/blog
Facebook.....	www.facebook.com/sigmanuhq
Twitter.....	www.twitter.com/sigmanuhq
YouTube.....	www.youtube.com/sigmanuhq
Flickr.....	www.flickr.com/sigmanuhq
Instagram.....	www.instagram.com/sigmanuhq